



ADDITIONAL PRICING & SETUP OPTIONS

While traveling with animals to provide petting zoos, camel rides and pony rides, we incur overhead costs that ideally need to be met in order for us to provide our services. For example, all day camel rides, with 3 camels, requires 6 staff members and may require overnight accommodations. That being said, please keep in mind that we will do our best to help our clients stay within their allotted budgets. Here are a few different pricing options:

Option 1: You pay our fair exclusive daily fee of \$3500.00 (normally \$5000.00). We will provide 3 camels for rides. You can then choose whether or not to charge patrons for services.

Option 2: You pay our reduced rate of \$2500.00. We will charge patrons an entry fee. We will keep proceeds up to \$1000.00. Any proceeds above our fee of \$3500.00 can be negotiated (depending on sales, the fair may be able to recoup costs and make a profit).

Option 3*: We pay you a flat vendor fee. We charge patrons an entrance fee and keep all proceeds.

Option 4*: We pay a commission. For example, we charged patrons an entrance fee and give you %10 of the proceeds.

*Since our costs may or may not be met by options 3 and 4, fair that require a vendor fee or work on a commission basis may be asked to provide any information in verifying previous fair attendance and to supply information from other vendors who have participated. Some exceptions may be made ----like first time events. Please call Marie directly to discuss these options